

## Message Text

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ACTION EA-09

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FM AMEMBASSY JAKARTA

TO USDOC WASHDC

INFO SECSTATE WASHDC 0343

UNCLAS JAKARTA 11553

USDOC FOR BIC/OED, ATTENTION WOLFSON

E.O. 11652: N/A

TAGS: EIND, ETRD, BEXP, ID

SUBJ: INDONESIAN TIMBER MISSION

REF: (A) STATE 214515

(B) STATE 104326

(C) JAKARTA 1888

1. SUMMARY AND ACTION REQUESTED: PROJECT ADVISER FOR INDONESIAN TIMBER INDUSTRY TRADE MISSION TO U.S. HAS FURNISHED STATUS REPORT ON PROGRAM. EMBASSY REQUESTS USDOC HELP IN COORDINATING DETAILS OF PROGRAM TO MEET INDONESIAN OBJECTIVES. BELIEVE THIS WILL BE USEFUL TO U.S. TROPICAL HARDWOOD CONSUMERS AND TO THOSE WHO HAVE HARDWOOD PROCESSING EQUIPMENT SALES PROSPECTS IN INDONESIA. END SUMMARY.

2. EMBOFF OBTAINED APPOINTMENT 16 SEPTEMBER WITH PROJECT ADVISER TO INDONESIAN TIMBER INDUSTRY MISSION TO U.S., WHO HAS JUST RETURNED FROM LEAVE ABROAD, TO DISCUSS PROJECT WITH SPECIFIC REFERENCE QUESTIONS POSED REFTEL. OUR UNDERSTANDING GROUP HAS OPTED TO PLAN VISIT FROM JAKARTA FOR THE MOST PART, WITH ADVICE FROM VARIOUS SOURCES INCLUDING USDOC (REF B) AND WEYERHAEUSER. AT THIS POINT THERE IS SOME CONCERN ABOUT WHETHER THE ELEMENTS ARE COMING TOGETHER PROPERLY; USDOC'S SUGGESTIONS AND HELPING HAND IN COORDINATION WOULD BE VERY MUCH UNCLASSIFIED

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APPRECIATED.

3. HERewith CURRENT VERSION OF SCHEDULE PER REQUEST REF A:

TUESDAY 14 OCTOBER, ABOUT NOON: ARRIVE SEATTLE FROM VANCOUVER, B.C. PROGRAM IN SEATTLE/TACOMA AREA ARRANGED BY WEYERHAEUSER (JIM LEROUX); INCLUDES CONSULTATION WITH AMERICAN PLYWOOD ASSOCIATION, VISIT TO HOUSING PREFABRICATORS AND HOUSING DEVELOPMENTS IN AREA.

THURSDAY 16 OCTOBER: TO LONGVIEW, COURTESY OF WEYERHAEUSER, AND ON TO PORTLAND WHERE VISIT ARRANGED BY OREGON DEPARTMENT OF ECONOMIC DEVELOPMENT (FRENGLE), HOPEFULLY TO INCLUDE MEETINGS WITH GEORGIA PACIFIC AND EVANS PRODUCTS.

MONDAY 20 OCTOBER: EVENING FLIGHT TO SAN FRANCISCO; PROGRAM DEVELOPED THROUGH COURTESY OF SIDNEY SCHACHTER, WORLD TRADE INSTITUTE NEW YORK, THROUGH WORLD TRADE CENTER SAN FRANCISCO; TO INCLUDE MEETINGS WITH ROBERT DOLLAR CO. AND POTLATCH.

WEDNESDAY 22 OCTOBER TO LOS ANGELES IN AFTERNOON: PROGRAM ARRANGED THROUGH SCHACHTER, TO INCLUDE MEETINGS WITH GLOBE INTERNATIONAL AND PACIFIC WOOD PRODUCTS (JOHN G. DAVIDSON), CARSON, CALIFORNIA.

SATURDAY 25 OCTOBER TO NEW ORLEANS (LONG WEEKEND): MEETINGS TO BE ARRANGED TUESDAY 28 OCTOBER BY SCHACHTER WITH IMPORTERS, WITH HITSKO (HOLIDAY INN TIMBER SALES CO.) OF BATON ROUGE, OVERSEAS HARDWOOD CO. OF MOBILE, ROBERTSON LUMBER CO. AND, IF POSSIBLE, BRUCE INTERNATIONAL AND NICKY BROTHERS OF MEMPHIS.

TUESDAY 28 OCTOBER LATE AFTERNOON TO CHICAGO: PROGRAM TO BE ARRANGED BY STATE'S DEPARTMENT OF BUSINESS AND ECONOMIC DEVELOPMENT (TED SILVERMAN). EMBASSY AWARE INTEREST OF KATY INDUSTRIES, ELGIN, ILLINOIS, IN MEETING WITH THE GROUP DURING VISIT TO ILLINOIS.

THURSDAY AFTERNOON 30 OCTOBER: TO WASHINGTON, D.C. VISIT HARDWOOD PLYWOOD MANUFACTURERS' ASSOCIATION (CONTACT CLARK MCDONALD) AND IMPORTED HARDWOOD PRODUCTS ASSOCIATION (ELIADES). MEETING REQUESTED WITH ECONOMIC RESEARCH SERVICE USDA TO DISCUSS U.S. MARKET FOR TROPICAL HARDWOODS (CONTACT: HUFNAGLE; GROUP DESIRES TO MEET WITH ANALYSTS WHO PREPARED UNCLASSIFIED

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STUDY FOR VIET-NAM TIMBER PRODUCTS CIRCA 1972/73)  
VISIT INDONESIAN EMBASSY SATURDAY.

MONDAY NOON 3 NOVEMBER TO NEW YORK: PROGRAM ARRANGED BY SCHACHTER TO INCLUDE MEETINGS WITH GIL WEINSTEIN, NEW YORK DEPARTMENT OF COMMERCE AND INDUSTRY, AND WITH U.S. CUSTOMS WOOD IMPORT SPECIALISTS.

4. MISSION PARTICIPANTS ARE HAND-PICKED GROUP OF INDONESIAN

EXPORTERS INCLUDING 3 PLYWOOD PRODUCERS, 3 SAWMILLERS, AND TWO ESCORTS (ONE FROM INDONESIAN EXPORT DEVELOPMENT INSTITUTE AND A FOREIGN ADVISER (ITC).

5. MISSION OBJECTIVES DEFINED AS FOLLOWS:

(A) MEET WITH WOODWORKING EQUIPMENT SUPPLIERS: 25 PERCENT

(B) OBSERVE PROCESSING OF HARDWOOD SUSCEPTIBLE OF BEING SUPPLIED BY INDONESIA--FROM STANDPOINT OF FACTORY TECHNOLOGY AS WELL AS INDUSTRIAL PURCHASING: 25 PERCENT

(C) MEET WITH TROPICAL HARDWOOD BUYERS--IMPORTERS, WHOLESALE DISTRIBUTORS, CHAIN AND INDEPENDENT "CASH AND CARRY" DISTRIBUTORS: 30 PERCENT

(D) CONSULT WITH GOVERNMENT AND PRIVATE TRADE DEVELOPMENT AND PROMOTION ASSOCIATIONS WITH FUNCTIONS PARALLEL TO INDONESIA'S EXPORT DEVELOPMENT INSTITUTE AND ITS COMPONENT DIVISIONS: 10 PERCENT

(E) CONSULT WITH USG AGENCIES WITH RESPONSIBILITIES RELATED TO FORESTRY PRODUCTS (FORESTRY SERVICE, U.S. CUSTOMS): 5 PERCENT

6. ACTION REQUESTED: ORGANIZERS WOULD GREATLY APPRECIATE USDOC SUPPORT IN CONTACTING MESSRS. LEROUX, FRENGLER, SCHACHTER, AND SILVERMAN RE ARRANGEMENTS FOR VISITS SEATTLE/TACOMA, PORTLAND, SAN FRANCISCO, NEW ORLEANS, CHICAGO, AND NEW YORK TO DETERMINE STATUS OF PREPARATIONS AND FURNISH SUGGESTIONS AS APPROPRIATE FOR INCLUSION THOSE PARTS OF PROGRAM. (WE HAVE TAKEN LIBERTY OF GIVING ORGANIZERS UNCLASSIFIED

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WOLFSON'S NAME WITH SUGGESTION THEY INVITE SCHACHTER--AND OTHERS--TO CONTACT HER.) USDOC REPORT ON PROGRESS PROGRAM SEEMS TO BE MAKING WOULD BE MOST WELCOME. WOULD ALSO APPRECIATE USDOC'S CONTACTING D.C. AREA PROGRAM PARTICIPANTS TO ASCERTAIN WHETHER THEY HAVE RECEIVED AND ACTED ON REQUESTS FOR MEETINGS.  
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## Message Attributes

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